



TRENDS IN REMOTE CARE

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REMOTE CARE IS RAMPING AND WORKING



>7M
MONITORED

44%
GROWTH

UP TO 75%
RE-ADMISSION REDUCTION

UP TO \$150K
SAVINGS/PATIENT/YEAR

CURRENT REMOTE CARE MODALITY USE CASES AND RESULTS

POST-ACUTE CARE: CONGESTIVE HEART FAILURE

66% REDUCTION
IN HOSPITAL READMISSIONS
FOR MONITORED PATIENTS



KAROLINSKA
UNIVERSITY HOSPITAL

Aventyn® aws

MEDICATION ADHERENCE

100% REDUCTION
IN RATE OF READMISSIONS



Hackensack
Meridian Health

HealthSaaS®

Azure

WORKPLACE DIRECT PRIMARY CARE

23% REDUCTION
IN ER UTILIZATION BY
EMPLOYEES USING REMOTE CARE



NEXTERA
HEALTHCARE

CareSpan
Healthcare Without Borders®

ASSISTED LIVING

15 POINT VACANCY DECREASE
NEAR 100% OCCUPANCY
WITH NEW CONNECTED LIFESTYLE AMENITY



SPRING ARBOR
SENIOR LIVING

KI CONNECT
Life Connected

POST-ACUTE CARE: FRAIL CHRONIC

65% REDUCTION IN
30-DAY READMISSIONS
WITH
86% COMPLIANCE



Alignment Healthcare

vivifyhealth

PHARMACEUTICAL TRIALS

DISEASE SYMPTOM SEVERITY MANAGEMENT
MEDICATION EFFICACY IMPROVEMENT



TEVA

ICON

CHRONIC CONDITION MANAGEMENT: DIABETES

\$189 MILLION
SAVINGS PER YEAR



MISSISSIPPI DIVISION OF
MEDICAID

UMMC
Center for Telehealth

aws care innovations

CHRONIC CONDITION MANAGEMENT: HYPERTENSION

SAVED **INCREASED**
HEALTHCARE COSTS QUALITY OF LIFE



UNIVERSITY
OF VIRGINIA
SCHOOL OF MEDICINE

Azure SENSOGRAM
TECHNOLOGIES

MOST ACUTE

MOST INDEPENDENT

SPECTRUM OF REMOTE CARE RELEVANT CONDITIONS

- COPD
- Asthma
- Cellulitis
- HTN Urgency
- Sepsis
- Acute Hepatitis
- Wounds
- Urosepsis
- Pneumonia
- Parkinsonism
- Disequilibrium
- Pancreatitis
- Peritonitis
- TIA
- Counseling Services
- Chronic Headaches
- Dialysis
- Cancer Pain
- H/A
- Renal Stones
- HF
- Sickle Cell Crisis
- Back Pain
- Syncope
- DM
- DVT
- Gastroenteritis
- Occupational Health
- Type I Diabetes
- Perioperative Care & Compliance



WORKPLACE **CLINIC** **IN MOTION** **COMMUNITY** **RESIDENTIAL** **HOME**

REMOTE CARE RESOURCES

Papers:

- [Remote Care Delivery: Transforming Healthcare and Long-Term Care to Meet 21st Century Aging Realities](#)
- [Medicaid HCBS/FE Home Telehealth Pilot – Final Report](#)

Blogs:

- [Remote Patient Monitoring: A New Standard of Care for 21st Century Healthcare](#)
- [Accelerate Adoption of Remote Care to Dramatically Reduce Costs](#)
- [Remote Care! The Great Healthcare Disruptor](#)
- [Rewriting the Social Contract for Aging](#)
- [Far from Washington, Solutions for a Major Health Care Challenge Are Emerging](#)
- [The Medical Technology that Could Save the US Billions Each Year](#)

Videos:

- [Challenges video \(HIMSS PCHA CHC 2017 keynote\)](#)
- [Opportunities video \(HIMSS PCHA CHC 2017 keynote\)](#)

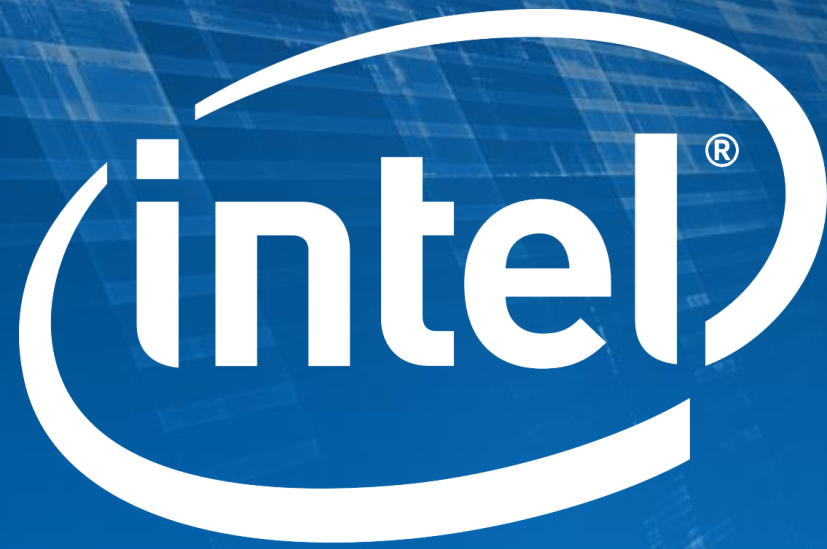
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BACKUP SLIDES

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